

# Jeremy Marr

Digital Leadership, Content and Strategy

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## EXPERIENCE

### **Cognizant, Remote - Content Strategy Manager | SEO Lead**

Sept 2021 - Present

Content strategy and digital consulting for Fortune 500 companies  
Head of SEO for North America overseeing a 40-member offshore team  
Verticals including life sciences, healthcare, e-commerce and insurance  
Development of profitable new service offerings for department

### **WZZM13, Remote/Grand Rapids, MI - Director of Digital Content**

Jan 2019 - Aug 2021

Operations team member responsible for department and station growth year over year  
Increased department KPIs by 74% YOY in first 365 days  
Increased social engagement YOY going from 3rd in market to 1st for two consecutive years

### **Creative Marketing Group, Portage, MI - Solutions Architect > Digital Manager > VP of Marketing**

Nov 2016 - Nov 2018

Oversight of team charged with creation and development of websites focusing on user-centered design  
Authoring digital marketing plans for small to medium businesses  
Consulting for successful digital marketing strategies  
Increased client satisfaction index by 60% in 6 months  
Revamped company's design process, leading to fewer mistakes and higher client satisfaction

### **WWMT-TV, Kalamazoo, MI — Night Editor > Web Producer > Manager of Digital Content**

Nov 2004 - Nov 2016

Daily editorial oversight of news and web department  
Developed and implemented social media strategy, voice and content goals for four TV stations  
Consistently met and surpassed performance metric goals  
Worked closely across departments to identify and take advantage of new revenue opportunities

### **Green E Labs Web Design, Kalamazoo, MI — Principal**

Feb 2002 - Present

Expertise in HTML5, CSS3, SEO, usability and accessibility via user-centered design  
Strong understanding of social media platforms and what drives trends  
Experience with various content delivery systems

## EDUCATION

### **World Wide Web Consortium**

Certified HTML Developer with fundamental knowledge of web development using HTML, XHTML and CSS

### **Western Michigan University – English (Creative Writing)**

Kalamazoo, MI 1995-1998

### **Northern Michigan University – Biology/Art, Philosophy**

Marquette, MI 1992-1995

## SKILLS

Strategic planning, people leadership, data analytics, budget management, relationship building, change management, coaching and training, report generations, project management, data-driven decision making, creative problem solving

## TECHNICAL SKILLS

Computers and software, analytics, SEO/SEM, HTML/CSS, wire-framing/prototyping, research, information design & architecture, interface design, rhetoric and persuasive writing, expository writing, technical writing, visual communication, production, photography, videography and editing

## AWARDS

2017 - R Murrow Award -Excellence in Social Media

2014 - Kalamazoo Social Media Week's Best Business on Twitter

2009 - Shining Star - Freedom Communication's Center of Community Journalism Excellence

2008 – Honorable Mention -Freedom Communications' Center of Community Journalism Excellence

2008 - AP Class II TV Best Website

*\*TBH, awards are kinda dumb*